

McCroy's Sunny Hill Nursery, Inc.
35152 La PI Ct
Eustis, FL 32736

Owners Dolores and Ward McCroy
30 acres with 17 ranges

Mark Sineath is the head grower at McCroys, he took a few moments to speak with us about his experiences with natural ventilation.

Problem:

McCroy's was using tube motors to automatically operate their side roll-up walls. However they found the tube motors weren't tough enough and they were replacing them annually.

Solution:

In 2006 they started switching them over to Wadsworth's VC 2000 with internal limit switches. Mark told us, ***'I'm a 100% believer in the Wadsworth system; I'm not a fan of tube motors. The sales guys for the tube motors said 'this is the best choice' suddenly here comes a Wadsworth.'***

Return on Investment:

The upfront cost is a bit higher than with tube motors but this approach has an excellent return on investment because the **units last a lot longer**. So you're saving on replacement units and installation.

Mark said that, *'The retrofit costs about \$1,200 per drive unit which isn't bad when you consider that **one Wadsworth motor is replacing two tube motors** which cost \$800 then you factor in that you've got to replace those tube motors annually and the Wadsworth will last for years and years'*

How is it working for you?

Mark says that he's had no problems, the systems been in for a year. ***'It just goes and goes and goes you never have to do anything to it.'***

He likes the internal limits, they are easy to set. *'Everything about the Wadsworth system is easy.'*

Installation:

Mark worked with Pete Fries of Imperial Builders. The drive unit is mounted in the center of the side wall and travels up and down rolling the entire 200' side wall.

'We've tried some other motors but they are very complicated to install. It takes a day or more to install one motor. I have had to do it myself because it is too complex for his guys to install. It has a lot of wiring and it's just way more work than Wadsworth.' Mark Sineath

'When I did it I had to review every piece of literature, blue prints... and forget about the sales guys who told me it was so easy. They don't have a clue. The instructions aren't clear, they don't have additional diagrams. They actually told me to go down the road and talk to another grower who had installed them. You'd never get that from Wadsworth. You have such great tech support.'

Would you do it again?

'If it was my nursery and I had 100% say I'd only have Wadsworth motors because they are so easy to install and run so well. Luckily I've got a lot of say and so it is still their number one choice. I've done 2 remodels with Wadsworth and that's what we're putting in our new greenhouse.'

More information:

McCroy's worked with Pete Fries of Imperial Builders. Contact Wadsworth or Pete for more information on how to automate your side roll-up walls. Pete can be reached at 407-889-4147 xtn: 222 petef@imperialbuilders.com.